

Message Text

UNCLASSIFIED

PAGE 01 STATE 228736

64

ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-06 RSC-01 /020 R

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COM/HHLINDSTROM, CMM

EHEISER, ACTG. RMD

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R 17056Z OCT 74

FM SECSTATE WASHDC

TO AMEMBASSY ROME

UNCLAS STATE 228736

E.O. 11652: N/A

TAGS: BEXP IT

SUBJECT: BUSINESS VISITOR FROM UNIVERSAL CYCLOPS SPECIALTY
STEEL DIVISION, PITTSBURGH, PA.

C. CLEMENT ENGLISH, MANAGER EXPORT SALES, OF SUBJECT FIRM
WISHES TO MEET WITH COMMERCIAL /ECONOMIC OFFICERS MORNING
OF OCTOBER 24, CONCERNING PAYMENTS PROBLEM ENCOUNTERING WITH
CLIENT, ALFA ROMEO, AMONG OTHERS. UNIVERSAL CYCLOPS SELLS
SPECIALTY STEEL USED IN JET ENGINES. EXPERIENCING DELAYS
IN RECEIVING PAYMENT AND SUGGESTED LETTER OF CREDIT INSTRUMENT
AS MEANS TO RECTIFY MATTER. INFORMED THAT ITALIAN GOVERNMENT
RECENTLY ADOPTED MEASURES LIMITING ISSUANCE OF L/CS. VERIFICA-
TION REQUESTED. ALSO, WHETHER ACCEPTABLE PRACTICE TO EMPLOY
PENALTY SYSTEM FOR DELAYS IN PAYMENT. OTHER QUESTIONS RELATED
TO PROBLEM WITH PROMPT PAYMENTS, NOW AND IN FUTURE, MAY BE
DISCUSSED.
KISSINGER

UNCLASSIFIED

NNN

*** Current Handling Restrictions *** n/a

*** Current Classification *** UNCLASSIFIED

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 17 OCT 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: OIM/SED/ACORRO
Enclosure: n/a
Executive Order: n/a
Errors: n/a
Film Number: D740296-0843
From: STATE
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1974/newtext/t19741087/aaaahenr.tel
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Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
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Review Authority: cunninfx
Review Comment: n/a
Review Content Flags:
Review Date: 23 APR 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <23 APR 2002 by chappeld>; APPROVED <10 FEB 2003 by cunninfx>
Review Markings:

Declassified/Released
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30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
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Secure: OPEN
Status: <DBA CORRECTED> jms 971105
Subject: BUSINESS VISITOR FROM UNIVERSAL CYCLOPS SPECIALTY STEEL DIVISION, PITTSBURGH, PA.
TAGS: BEXP, IT
To: ROME
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005